

# Interreg Sudoe LINKS UP



European Regional Development Fund



TRANSNATIONAL CATALOG  
OF ALTERNATIVE FINANCING



## INTRODUCTION

### TRANSNATIONAL CATALOGUE OF ALTERNATIVE FINANCING

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As part of the LINKSUP Project, which aims to improve the competitiveness of start-ups based in the SUDOE territory, one of the recurrent issues faced by those companies is the difficulty of gaining access to financing.

Start-ups are financed through contributions from entrepreneurs themselves, business angels, Seed capital and venture capital companies, as well as public programmes that promote this type of emerging companies. Each of the business support institutions taking part in the project (ACCIO, Madeeli, ParcBIT, Spanish Business University Foundation, CIEBI Beira, Castres Technopole) offers services focused on providing information about funding sources, so sharing the methods used, as well as sharing information on the opportunities given by each of the participating regions and countries, will enable the creation of a comprehensive map of transnational funding opportunities as well as the creation and/or improvement of business services focused on gaining access to financing.

Considering the difficulties of gaining access to this service, work has been done on the transfer of good practices, in which each of the regions participating in the Links Up Project has carried out benchmarking actions regarding the existence of support services for financing in those territories and in other SUDOE and/or European regions.

The exchange of expertise will improve knowledge and practices but also lead to the creation and development of tools at a transnational level, which will boost the strengthening of actions for startups and foster more exchanges between regions and other territories. Thanks to this transnational collaboration, the good practices set out on this catalogue have been pinpointed and collected.

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A. - GENERAL INFORMATION

<b>NAME OF THE TOOL</b>	<b>BETA CAPITAL</b> <a href="http://www.betacapital.pt/">http://www.betacapital.pt/</a>	
<b>TYPE OF ALTERNATIVE FINANCING TOOL</b> (Equity crowdfunding, Private investors & Investor clubs, Crowdlending, Invoice trading, others)	Venture Capital Company	
<b>SECTOR OF INVESTMENT</b>	Priority is given to the IT fields, new materials, renewable energies and biotechnology, and may cover other fields in the case of excellent Projects.	
<b>GROWTH STAGE IN WHICH IT</b> (Pre-Seed, Seed, Serie A, Serie B, etc...)	Seed Capital and Start-ups	
<b>CONTACT INFORMATION</b>	<b>NAME OF THE CONTACT PERSON</b>	Beta, Sociedade de Capital de Risco S.A.
	<b>POSITION</b>	
	<b>EMAIL</b>	invest@betacapital.pt
	<b>PHONE</b>	+351 220 926 144

B. - DESCRIPTION AND FEATURES OF THE TOOL

<b>DESCRIPTION</b> (Goals, methodology, team, ...)	<p>Beta Capital is a venture capital company registered with the Portuguese Securities Market Commission (aka CMVM) and is authorised to manage venture capital funds. It manages the following venture capital funds:</p> <ul style="list-style-type: none"> <li>• FCR Beta Ciências da Vida</li> <li>• FCR Beta Early Stage</li> </ul> <p>Beta Capital invests in young, innovative companies with high-potential for innovation, preferably technology-based companies, which are in the early stages. Because of its vocation, it works in close cooperation with entities of the National Scientific and Technological System to fund Projects with a high technological level.</p> <p>The investment policy gives priority to IT fields, new materials, renewable energies and biotechnology, and may include other fields in the case of excellent Projects.</p> <p>The monitoring of the financed Projects is typified by a hands-on positioning, developing a very strong relationship with the promoters, based on respect for reciprocal rights and duties and seeking to develop synergies.</p>
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<b>MOST IMPORTANT FEATURES OF THE TOOL</b>	<ul style="list-style-type: none"> <li>• Propensity for small-scale Projects;</li> <li>• Capacity to take on a high risk (inherent to start-up's);</li> <li>• Multisectoral technical knowledge;</li> <li>• Quick decision making;</li> <li>• Participation in the project from the early stage;</li> <li>• Management monitoring;</li> <li>• Preferential disinvestment during the expansion stage.</li> </ul>
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C. - FUNDING DATA OF THE TOOL

<b>FUNDED PROJECTS SINCE ITS PCREATION</b> (number of Projects and total amount financed)	
<b>FINANCED PROJECTS IN:</b>	2017 - 1 2018 - 2
<b>AMOUNT FINANCED IN EUROS IN:</b>	2017 - 1 2018 - 2
<b>MAXIMUM AMOUNT FINANCED BY PROJECT</b>	2017 - 1 2018 - 2
<b>MINIMUM AMOUNT FINANCED BY PROJECT</b>	2017 - 1 2018 - 2

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A. - GENERAL INFORMATION

<b>NAME OF THE TOOL</b>	<b>BRAINTRUST, S.A</b> <a href="https://braintrust.pt/">https://braintrust.pt/</a>	
<b>TYPE OF ALTERNATIVE FINANCING TOOL</b> (Equity crowdfunding, Private investors & Investor clubs, Crowdlending, Invoice trading, others)	Business Angels Company	
<b>SECTOR OF INVESTMENT</b>	IT	
<b>GROWTH STAGE IN WHICH IT</b> (Pre-Seed, Seed, Serie A, Serie B, etc...)	Projects in the early stages	
<b>CONTACT INFORMATION</b>	<b>NAME OF THE CONTACT PERSON</b>	Tiago Morais dos Santos
	<b>POSITION</b>	COO
	<b>EMAIL</b>	geral@braintrust.pt
	<b>PHONE</b>	(+351) 96 61 93 981

B. - DESCRIPTION AND FEATURES OF THE TOOL

<b>DESCRIPTION</b> (Goals, methodology, team, ...)	<p>Brain Trust is an investment vehicle for start-ups in the early stage and for the revitalization and restructuring of SMEs.</p> <p>Brain Trust looks for existing or starting Projects that, with some capital, orientation and monitoring of their partners, show potential for developing and reaching growth phases that, without that support, would have been more difficult to reach.</p>
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**MOST IMPORTANT FEATURES OF THE TOOL**

BrainTrust can invest directly or through investment funds such as Aquaspark, BrainCapital and BrainInvest.

BrainCapital and BrainInvest are investment vehicles for “Startups” in an early stage, created under the protection of the Line of Financing for Venture Capital Funds (Business Angels), through the co-participation of the COMPETE, via FINOVA, of which the managing company is the PYME Inversiones.

BrainCapital was recently selected as a Business Angels Vehicle Entity, within the framework of the Equity and Quasi-Equity Fund (FC&QC), called “ Line of Financing for Venture Capital Funds “, whose Managing Entity is the IFD - Instituição Financeira de Desenvolvimento (Development Financial Institution).

Support process for startups:

- 1º Awareness of the project and its potential;
- 2º “Pitch” of the project and “Q&A” for needs assessment;
- 3º Presentation of the investment conditions;
- 4º Investment decision;
- 5º Elaboration of the Financing Contract and Shareholders Agreement;
- 6º Investment in the Participation;
- 7º Continuous monitoring of the project.

**C. – FUNDING DATA OF THE TOOL**

<b>FUNDED PROJECTS SINCE ITS PCREATION</b> (number of Projects and total amount financed)	7 Projects for €1.3 million
<b>FINANCED PROJECTS IN:</b>	2017 – 1 2018 – 2
<b>AMOUNT FINANCED IN EUROS IN:</b>	2017 – 1 2018 – 2
<b>MAXIMUM AMOUNT FINANCED BY PROJECT</b>	2017 – 1 2018 – 2
<b>MINIMUM AMOUNT FINANCED BY PROJECT</b>	2017 – 1 2018 – 2



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A. – GENERAL INFORMATION

<b>NAME OF THE TOOL</b>	<b>BUSY ANGELS SCR, VENTURE CAPITAL INVESTORS</b> <a href="http://busyangels.co/">http://busyangels.co/</a>	
<b>TYPE OF ALTERNATIVE FINANCING TOOL</b> (Equity crowdfunding, Private investors & Investor clubs, Crowdlending, Invoice trading, others)	Venture Capital Fund Managing Company	
<b>SECTOR OF INVESTMENT</b>	Digital-based technologies and life sciences	
<b>GROWTH STAGE IN WHICH IT</b> (Pre-Seed, Seed, Serie A, Serie B, etc...)	Projects at a “Startup” stage	
<b>CONTACT INFORMATION</b>	<b>NAME OF THE CONTACT PERSON</b>	Tomás Penaguião
	<b>POSITION</b>	Partner
	<b>EMAIL</b>	tomaspenaguiao@busyangelsscr.com
	<b>PHONE</b>	(+351) 916 623 352

B. – DESCRIPTION AND FEATURES OF THE TOOL

<b>DESCRIPTION</b> (Goals, methodology, team, ...)	<p>Busy Angels promotes and participates in the development of innovative business Projects in different sectors, industries and regions, with special emphasis on those that are in the start-up stage, with high business potential and rapid valorization, but which need a small capital to boost them and, above all, the support of management experts.</p>
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<b>MOST IMPORTANT FEATURES OF THE TOOL</b>	<p>Its investment approach consists of companies in the “Seed” stage with a strong technological base.</p> <p>The pillars of a project: Very strong technological base, scalable solutions, complementary equipment.</p> <p>Type of investment: Capital inflows, seeking minority shares Investments in Europe, mainly in Portugal</p>
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C. – FUNDING DATA OF THE TOOL

<b>FUNDED PROJECTS SINCE ITS PCREATION</b> (number of Projects and total amount financed)	30 Financed Projects
<b>FINANCED PROJECTS IN:</b>	2017 – 5 Projects 2018 – 4 Projects
<b>AMOUNT FINANCED IN EUROS IN:</b>	2017 – 1 2018 – 2
<b>MAXIMUM AMOUNT FINANCED BY PROJECT</b>	2017 – 1 2018 – 2
<b>MINIMUM AMOUNT FINANCED BY PROJECT</b>	2017 – 1 2018 – 2

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A. - GENERAL INFORMATION

<b>NAME OF THE TOOL</b>	<b>CAPITAL SEMENTE</b> <a href="http://www.capitalsemente.pt/">http://www.capitalsemente.pt/</a>	
<b>TYPE OF ALTERNATIVE FINANCING TOOL</b> (Equity crowdfunding, Private investors & Investor clubs, Crowdlending, Invoice trading, others)	Venture Capital Company	
<b>SECTOR OF INVESTMENT</b>	Innovative Projects, with distinctive products or services.	
<b>GROWTH STAGE IN WHICH IT</b> (Pre-Seed, Seed, Serie A, Serie B, etc...)	Pre-Seed, Seed, Serie A	
<b>CONTACT INFORMATION</b>	<b>NAME OF THE CONTACT PERSON</b>	Rita
	<b>POSITION</b>	Analyst
	<b>EMAIL</b>	geral@capitalsemente.pt
	<b>PHONE</b>	

B. - DESCRIPTION AND FEATURES OF THE TOOL

<b>DESCRIPTION</b> (Goals, methodology, team, ...)	<p>Capital Semente is a pioneering company in the venture capital market in Portugal. It has vast experience as a business incubator and in the expansion of various business lines.</p> <p>Experts in creating value, fleshing Projects out, finding innovative solutions, both in terms of financing and knowledge.</p> <p>As a dynamic team, Capital Semente aims to make a difference in the market, relying on highly qualified collaborators, with proven experience in different sectors of activity. Capital Semente is constantly focusing on professional training and the valorization of its collaborators' technical skills as a way of providing its clients with distinctive, innovative and high value-added services.</p>
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<b>MOST IMPORTANT FEATURES OF THE TOOL</b>	<p>Capital Semente participates through a minority and temporary position in the share capital of companies with high growth potential, which develop innovative products/services. It supports the valorization of business ideas by putting together dedication, financing, knowledge and commercial partners at national and international level.</p> <p>Type of project in which it invests (investments between 50.000 - 10.000.000 euros):</p> <ul style="list-style-type: none"> <li>- Innovative, with differentiating products or services</li> <li>- Developed in Portugal or developing countries</li> <li>- Created by ambitious entrepreneurs with skills</li> </ul> <p>Capital Semente provides specialized consulting services in mergers and takeovers, we support refinancing strategies, MBO Management Buy-Out, transaction where a company's management team purchases the assets and operations of the business they manage, and MBI Management Buy-In, an external management team acquires a company.</p>
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C. - FUNDING DATA OF THE TOOL

<b>FUNDED PROJECTS SINCE ITS PCREATION</b> (number of Projects and total amount financed)	142
<b>FINANCED PROJECTS IN:</b>	2017 – PT 0; MZ: 8 2018 – PT: 0; MZ: 3
<b>AMOUNT FINANCED IN EUROS IN:</b>	2017 – PT 0 € 2018 – PT 0 €
<b>MAXIMUM AMOUNT FINANCED BY PROJECT</b>	2017 – PT 0 €; MZ: 10.000.000 € 2018 – PT 0 € ; MZ: 10.000.000 €
<b>MINIMUM AMOUNT FINANCED BY PROJECT</b>	2017 – PT 0 € - Not active in Portugal 2018 – PT 0 € - Not active in Portugal

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A. – GENERAL INFORMATION

<b>NAME OF THE TOOL</b>	<b>NOVABASE CAPITAL</b> <a href="http://www.novabasecapital.pt/pt">http://www.novabasecapital.pt/pt</a>	
<b>TYPE OF ALTERNATIVE FINANCING TOOL</b> (Equity crowdfunding, Private investors & Investor clubs, Crowdlending, Invoice trading, others)	Venture Capital Company	
<b>SECTOR OF INVESTMENT</b>	Innovative Projects in the area of ICT, based in Portugal	
<b>GROWTH STAGE IN WHICH IT</b> (Pre-Seed, Seed, Serie A, Serie B, etc...)	Pre-Seed, Seed, Serie A	
<b>CONTACT INFORMATION</b>	<b>NAME OF THE CONTACT PERSON</b>	María Gil
	<b>POSITION</b>	Manager
	<b>EMAIL</b>	capital@novabase.pt
	<b>PHONE</b>	(+351) 213 836 300

B. – DESCRIPTION AND FEATURES OF THE TOOL

<b>DESCRIPTION</b> (Goals, methodology, team, ...)	Novabase Capital, Sociedad de Capital de Riesgo, SA, is a venture capital company wholly owned by Novabase SGPS, SA. Its main objective is to identify and help develop Portuguese business Projects in the area of ICTs, whether they are still in embryo or expansion stage, as long as they present a high potential for valorization.
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**MOST IMPORTANT FEATURES OF THE TOOL**

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## C. – FUNDING DATA OF THE TOOL

<b>FUNDED PROJECTS SINCE ITS PCREATION</b> (number of Projects and total amount financed)	23 companies Novabase Capital has invested an average of 1 million euros per company
<b>FINANCED PROJECTS IN:</b>	2017 – 2 2018 – 4
<b>AMOUNT FINANCED IN EUROS IN:</b>	2017 – \$350 000 2018 – €1 025 000
<b>MAXIMUM AMOUNT FINANCED BY PROJECT</b>	2017 – \$200 000 2018 – € 375 000
<b>MINIMUM AMOUNT FINANCED BY PROJECT</b>	2017 – \$150 000 2018 – €150 000

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A. - GENERAL INFORMATION

<b>NAME OF THE TOOL</b>	<b>PPL - CROWDFUNDING PORTUGAL</b> <a href="https://ppl.pt/">https://ppl.pt/</a>	
<b>TYPE OF ALTERNATIVE FINANCING TOOL</b> (Equity crowdfunding, Private investors & Investor clubs, Crowdlending, Invoice trading, others)	Reward and donation crowdfunding	
<b>SECTOR OF INVESTMENT</b>	Entrepreneurship, Culture (Music, Theatre, Literature, etc.), Fashion/ Design, Tourism, Agroindustry, Education, Social Solidarity, Events, among others.	
<b>GROWTH STAGE IN WHICH IT</b> (Pre-Seed, Seed, Serie A, Serie B, etc...)	Pre-Seed, Seed	
<b>CONTACT INFORMATION</b>	<b>NAME OF THE CONTACT PERSON</b>	Yoann Nesme
	<b>POSITION</b>	CEO
	<b>EMAIL</b>	admin@ppl.com.pt
	<b>PHONE</b>	961 624 086

B. - DESCRIPTION AND FEATURES OF THE TOOL

<b>DESCRIPTION</b> (Goals, methodology, team, ...)	<p>PPL - (people, pessoas) with Portugal - ppl.com.pt. It is a collaborative way to fundraise for ideas and Projects.</p> <p>PPL provides an online platform for anyone with an entrepreneurial spirit to quickly and transparently raise funds with the help of others.</p> <p>Anyone can submit a project, as long as they explain the idea and how they will use the funds raised through the PPL. The project includes two important sections:</p> <p>Promotion - where the project and the team are presented. It includes the amount to be raised, the period of the campaign, a video presentation and possible extras images and documents.</p> <p>Rewards - the compensations proposed by the promoter to stimulate the participation of contributors.</p> <p>After the approval of the PPL, the campaign is published and the promoter discloses it to potential contributors.</p> <p>The contributors give to the campaign during a previously defined period of time (maximum 60 days).</p> <p>If the contributions reach or exceed the previously defined amount, the promoter receives the funds. Otherwise, all contributions are returned to the contributors.</p>
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**MOST IMPORTANT FEATURES OF THE TOOL**

The model applied is “all or nothing”. If the entrepreneur reaches the whole desired amount within the established term, the platform retains a 5% commission (+VAT) plus a 2.5% commission (+VAT) for contributors. If this objective is not reached, all funds will be returned free of charge. Registration is free for both the entrepreneur and the contributors.

**C. - FUNDING DATA OF THE TOOL**

<b>FUNDED PROJECTS SINCE ITS PCREATION</b> (number of Projects and total amount financed)	966 Projects Financed 3 756 054€
<b>FINANCED PROJECTS IN:</b>	2017 - 172 2018 - 167
<b>AMOUNT FINANCED IN EUROS IN:</b>	2017 - 624 000 € 2018 - 814 000 €
<b>MAXIMUM AMOUNT FINANCED BY PROJECT</b>	2017 - 26 205 € 2018 - 360 297 €
<b>MINIMUM AMOUNT FINANCED BY PROJECT</b>	2017 - 500 € 2018 - 500 €

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A. - GENERAL INFORMATION

<b>NAME OF THE TOOL</b>	<b>CREALIA OCCITANIE</b> <a href="http://www.crealia.org/">http://www.crealia.org/</a>	
<b>TYPE OF ALTERNATIVE FINANCING TOOL</b> (Equity crowdfunding, Private investors & Investor clubs, Crowdlending, Invoice trading, others)	Loan on trust, "honour loan" (no interest rate)	
<b>SECTOR OF INVESTMENT</b>	All sectors of investments as long as they are innovative	
<b>GROWTH STAGE IN WHICH IT</b> (Pre-Seed, Seed, Serie A, Serie B, etc...)	Seed	
<b>CONTACT INFORMATION</b>	<b>NAME OF THE CONTACT PERSON</b>	Anne-Cécile Roux
	<b>POSITION</b>	Chargée d'Affaires
	<b>EMAIL</b>	<a href="mailto:anne-cecile.roux@crealia.org">anne-cecile.roux@crealia.org</a>
	<b>PHONE</b>	+33(0)631625016

B. - DESCRIPTION AND FEATURES OF THE TOOL

<b>DESCRIPTION</b> (Goals, methodology, team, ...)	<p>CREALIA provides free-interest honour loans without personal guaranty to innovative CEOs with potential in the Région Occitanie.</p> <p>Its goal is to strengthen their equities and to have a systematic leverage effect with supports appointed by the Région and/or BPI France and/or bank loans or fund raise.</p> <p>CREALIA OCCITANIE, Plateforme Initiative France, is an association created exclusively to contribute to the financing of innovative companies that are located in the Region Occitanie / Pyrénées-Méditerranée and that are accompanied by structures from the network Initiative, Réseau Entreprendre and Reso IP+ in Occitanie.</p> <p>It is a Seed capital investment fund, financed by the Région Occitanie, the European Union, the Caisse des Dépôts and by private supporters called "Innovation Partners".</p>
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**MOST IMPORTANT FEATURES OF THE TOOL**

Innovative companies, it has to be a real social, technological innovation or an innovation through usage.

**C. - FUNDING DATA OF THE TOOL**

<b>FUNDED PROJECTS SINCE ITS PCREATION</b> (number of Projects and total amount financed)	312 Projects Financed for an amount of 14 277 694€
<b>FINANCED PROJECTS IN:</b>	2017 – 47 2018 – 52
<b>AMOUNT FINANCED IN EUROS IN:</b>	2017 – 2 333 000 € 2018 – 2 644 000 €
<b>MAXIMUM AMOUNT FINANCED BY PROJECT</b>	2017 – The maximum amount by Project is 100K € 2018 – The maximum amount by Project is 100K €
<b>MINIMUM AMOUNT FINANCED BY PROJECT</b>	2017 – The minimum amount by project is 50K€ 2018 – The minimum amount by project is 50K€

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A. - GENERAL INFORMATION

<b>NAME OF THE TOOL</b>	<b>IRDINOV 2</b> <a href="https://www.irdisoridec.fr/irdinov">https://www.irdisoridec.fr/irdinov</a>	
<b>TYPE OF ALTERNATIVE FINANCING TOOL</b> (Equity crowdfunding, Private investors & Investor clubs, Crowdlending, Invoice trading, others)	Private investments funds	
<b>SECTOR OF INVESTMENT</b>	Innovative sectors: Eco technologies, services and industries, digital, life sciences, aeronautics, agribusiness, health, materials and IT	
<b>GROWTH STAGE IN WHICH IT</b> (Pre-Seed, Seed, Serie A, Serie B, etc...)	Seed Funds	
<b>CONTACT INFORMATION</b>	<b>NAME OF THE CONTACT PERSON</b>	
	<b>POSITION</b>	
	<b>EMAIL</b>	contact.toulouse@irdisoridec.fr
	<b>PHONE</b>	05 81 317 320

B. - DESCRIPTION AND FEATURES OF THE TOOL

<b>DESCRIPTION</b> (Goals, methodology, team, ...)	<p>Invest in equity capital for innovative companies located in South-West of France, in the early stage of their development. Through a first institutional roundtable, then a minor capital intervention. Duration of investment: 5 to 7 years.</p> <p>The amount of intervention is generally between 500 000 € and 3 million €.</p>
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**MOST IMPORTANT FEATURES OF THE TOOL**

Invest in equities in the Seed phase of innovative companies

## C. - FUNDING DATA OF THE TOOL

<b>FUNDED PROJECTS SINCE ITS PCREATION</b> (number of Projects and total amount financed)	
<b>FINANCED PROJECTS IN:</b>	2017 2018
<b>AMOUNT FINANCED IN EUROS IN:</b>	2017 2018
<b>MAXIMUM AMOUNT FINANCED BY PROJECT</b>	2017 2018
<b>MINIMUM AMOUNT FINANCED BY PROJECT</b>	2017 2018

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A. - GENERAL INFORMATION

<b>NAME OF THE TOOL</b>	<b>M CAPITAL PARTNERS</b> <a href="http://www.mcapitalpartners.fr/">http://www.mcapitalpartners.fr/</a>	
<b>TYPE OF ALTERNATIVE FINANCING TOOL</b> (Equity crowdfunding, Private investors & Investor clubs, Crowdlending, Invoice trading, others)	Equity Stock options / and share subscription Strategic coaching for the entrepreneur Strengthening of on board expertise Visibility and connection out of France	
<b>SECTOR OF INVESTMENT</b>	SMEs. Not really restricted regarding sectors of investment. However strong expertise in Health, digital and brand & retails. Dedicated to Ex-Midi Pyrenees located startups.	
<b>GROWTH STAGE IN WHICH IT</b> (Pre-Seed, Seed, Serie A, Serie B, etc...)	Post Seed and Serie A. Requirements: POC completed, First customer met and demonstration of capability to reach new ones (commercial deployment)	
<b>CONTACT INFORMATION</b>	<b>NAME OF THE CONTACT PERSON</b>	Clément Bauguil
	<b>POSITION</b>	Business Manager
	<b>EMAIL</b>	c.bauguil@mcapitalpartners.fr
	<b>PHONE</b>	

B. - DESCRIPTION AND FEATURES OF THE TOOL

<b>DESCRIPTION</b> (Goals, methodology, team, ...)	<p>Requirements:</p> <ul style="list-style-type: none"> <li>BP completed with financing plan.</li> <li>Complementarity of the team and skills improvement strategy.</li> <li>POC completed and first turnover obtained.</li> <li>Potential of the market and deep knowledge of competitors</li> <li>Solid Business model, capacity to scale up and generate recurrent revenue...</li> <li>Strategic vision of managers</li> </ul> <p>Methodology to work:</p> <ul style="list-style-type: none"> <li>Process : be able to provide a financial answer within 3 months.</li> <li>3 committees : <ul style="list-style-type: none"> <li>- Dealflow : 80% cut off</li> <li>- Enrolment : 50% cut off (LOI signed after this step)</li> <li>- Investment : 50% cut off</li> </ul> </li> </ul>
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<b>MOST IMPORTANT FEATURES OF THE TOOL</b>	<p>Amounts raised target between 200k€ and 1,5M€                  Tickets between 100k€ and 500k€                  Average duration of investment : 5 years</p> <p>Follow-on strategy in order to fund companies over several financial rounds.</p> <p>Most of the time in co-financing approach to share risk.</p>
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C. – FUNDING DATA OF THE TOOL

<b>FUNDED PROJECTS SINCE ITS PCREATION (number of Projects and total amount financed)</b>	<p>Very recent financing tool (End of 2018)                  Yearly objectives :                  4 investments / 150 companies meetings.</p>
<b>FINANCED PROJECTS IN:</b>	<p>2017 2018</p>
<b>AMOUNT FINANCED IN EUROS IN:</b>	<p>2017 2018</p>
<b>MAXIMUM AMOUNT FINANCED BY PROJECT</b>	<p>2017 2018</p>
<b>MINIMUM AMOUNT FINANCED BY PROJECT</b>	<p>2017 2018</p>

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A. - GENERAL INFORMATION

<b>NAME OF THE TOOL</b>	<b>OCCISTART</b> <a href="https://www.occistart.fr/">https://www.occistart.fr/</a>	
<b>TYPE OF ALTERNATIVE FINANCING TOOL</b> (Equity crowdfunding, Private investors & Investor clubs, Crowdlending, Invoice trading, others)	Equity Crowdfunding Actions/ stock options and convertible bonds (between 4% and 10%)	
<b>SECTOR OF INVESTMENT</b>	SMEs Not restricted regarding sectors of investment Mains sectors are "made in France" and sustainable energies	
<b>GROWTH STAGE IN WHICH IT</b> (Pre-Seed, Seed, Serie A, Serie B, etc...)	Seed rarely Serie A for Development and commercial growth	
<b>CONTACT INFORMATION</b>	<b>NAME OF THE CONTACT PERSON</b>	Chloé Torrente
	<b>POSITION</b>	Fund raising manager
	<b>EMAIL</b>	chloe@tudigo.co
	<b>PHONE</b>	

B. - DESCRIPTION AND FEATURES OF THE TOOL

<b>DESCRIPTION</b> (Goals, methodology, team, ...)	<p>Requirements:</p> <p>BP completed with financing plan.</p> <p>Strong proof of market (first turnover available) with important market pull.</p> <p>Deep carefull on team and skills</p> <p>Methodology to work:</p> <p>1st answer within 5 work days.</p> <p>15 days to get sign the partnership and the mission order.</p> <p>Fund raising preparation between 15 and 30 days.</p>
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<b>MOST IMPORTANT FEATURES OF THE TOOL</b>	<p>For equity, amount raised are between 100K€ and 8M€.                  Average ticket may vary in function of Project between 3k€ and 20k€.                  Investment duration is about 5 years.                  Community of 100 000 investors                  Attractive because of tax reduction</p>
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C. - FUNDING DATA OF THE TOOL

<b>FUNDED PROJECTS SINCE ITS PCREATION (number of Projects and total amount financed)</b>	<p>Founded in 2014                  Today 400 Projects are submitted to Occistart each month.                  About 100 000 Projects since the creation 1300 Projects funded (for 17 m€)</p>
<b>FINANCED PROJECTS IN:</b>	<p>2017 2018</p>
<b>AMOUNT FINANCED IN EUROS IN:</b>	<p>2017 2018</p>
<b>MAXIMUM AMOUNT FINANCED BY PROJECT</b>	<p>2017 2018</p>
<b>MINIMUM AMOUNT FINANCED BY PROJECT</b>	<p>2017 2018</p>

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EUROPEAN UNION

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LINKS UP

European Regional Development Fund

A. - GENERAL INFORMATION

<b>NAME OF THE TOOL</b>	<b>WE DO GOOD</b> <a href="https://www.wedogood.co/">https://www.wedogood.co/</a>	
<b>TYPE OF ALTERNATIVE FINANCING TOOL</b> (Equity crowdfunding, Private investors & Investor clubs, Crowdlending, Invoice trading, others)	Crowdfunding in Royalties	
<b>SECTOR OF INVESTMENT</b>	SMEs Not restricted regarding sectors of investment	
<b>GROWTH STAGE IN WHICH IT</b> (Pre-Seed, Seed, Serie A, Serie B, etc...)	Seed only with a short time to market (max 2 years)	
<b>CONTACT INFORMATION</b>	<b>NAME OF THE CONTACT PERSON</b>	Susana Nunes
	<b>POSITION</b>	Communication manager
	<b>EMAIL</b>	projets@wedogood.co
	<b>PHONE</b>	

B. - DESCRIPTION AND FEATURES OF THE TOOL

<b>DESCRIPTION</b> (Goals, methodology, team, ...)	<p>Requirements:</p> <p>BP completed with financing plan.</p> <p>Deep carefull on team and skills</p> <p>Methodology to work:</p> <p>BP analysis and if positive, first proposal of settings for fund raising in 15 days.</p>
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<b>MOST IMPORTANT FEATURES OF THE TOOL</b>	<p>Community of 3700 investors                  Investors can be either a person or a company.                  Investment in royalties - No dilution and no debt for the startups                  Investors gains based upon benefits made by the company                  Earnings are collected every 3 months over the investment period (5 years)                  Average ticket around 50K€ with a máximum at 200K€                  Usually applied in co-financing approach with Bank or BA.</p>
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C. - FUNDING DATA OF THE TOOL

<b>FUNDED PROJECTS SINCE ITS PCREATION</b> (number of Projects and total amount financed)	<p>Founded in 2013                  737 Projects submitted                  70 published on the plateform                  57 funded (82% of success)</p>
<b>FINANCED PROJECTS IN:</b>	<p>2017                  2018</p>
<b>AMOUNT FINANCED IN EUROS IN:</b>	<p>2017                  2018</p>
<b>MAXIMUM AMOUNT FINANCED BY PROJECT</b>	<p>2017                  2018</p>
<b>MINIMUM AMOUNT FINANCED BY PROJECT</b>	<p>2017                  2018</p>

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European Regional Development Fund

A. - GENERAL INFORMATION

<b>NAME OF THE TOOL</b>	<b>WISEED</b> <a href="https://www.wiSeed.com/fr">https://www.wiSeed.com/fr</a>	
<b>TYPE OF ALTERNATIVE FINANCING TOOL</b> (Equity crowdfunding, Private investors & Investor clubs, Crowdlending, Invoice trading, others)	Crowdfunding equity	
<b>SECTOR OF INVESTMENT</b>	Greentech / Sustainable development / Health / biotech / Real Estate program / Renewable energy	
<b>GROWTH STAGE IN WHICH IT</b> (Pre-Seed, Seed, Serie A, Serie B, etc...)	Seed and rarely Serie A	
<b>CONTACT INFORMATION</b>	<b>NAME OF THE CONTACT PERSON</b>	Yoann Bouvier Serre
	<b>POSITION</b>	Startup development manager
	<b>EMAIL</b>	yoann@wiSeed.com
	<b>PHONE</b>	

B. - DESCRIPTION AND FEATURES OF THE TOOL

<b>DESCRIPTION</b> (Goals, methodology, team, ...)	<p>Finance Seed stage</p> <p>+ Powerfull tool of communication</p> <p>Pitch deck (15/20 slides) + Executive summary + Financial plan Internal Selection committee : to verify compliance with criterio such:</p> <p>France / team skills and motivation / Commercial Prove of Concept ok if &gt; 10K€ or - letter of Interest)</p> <p>Exemption for biotech because of late time to market.</p> <p>Online vote (1 month) to determine intention of investment from the community (usually intentions double during the real online campaign)</p> <p>Audit LOI</p> <p>Online real funding campaing (100% success due to previous steps of selections).</p> <p>Full process : between 4 and 6 months</p> <p>Average raise: 400K€ (between 300K and 10M)</p> <p>Co-investment with BPI, Seed funds, VC and BA</p> <p>Length of investment : 5 to 7 year</p> <p>Nature of investment : Shares</p>
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<b>MOST IMPORTANT FEATURES OF THE TOOL</b>	<p>Very selective: 1000 applications received / 20 project funded All investors are gather into an investment holding to ease the capitalization of the company (150 holding created from the beginning)</p> <p>Investor community of: 120000 members</p>
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C. - FUNDING DATA OF THE TOOL

<b>FUNDED PROJECTS SINCE ITS PCREATION (number of Projects and total amount financed)</b>	<p>First on the French market (2008) 100 Projects for about 33M€ raised</p>
<b>FINANCED PROJECTS IN:</b>	<p>2017 2018</p>
<b>AMOUNT FINANCED IN EUROS IN:</b>	<p>2017 2018</p>
<b>MAXIMUM AMOUNT FINANCED BY PROJECT</b>	<p>2017 2018</p>
<b>MINIMUM AMOUNT FINANCED BY PROJECT</b>	<p>2017 2018</p>

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LINKS UP

European Regional Development Fund

A. - GENERAL INFORMATION

<b>NAME OF THE TOOL</b>	<b>ECONOMISTES BAN</b> <a href="http://www.coleconomistes.cat">http://www.coleconomistes.cat</a>	
<b>TYPE OF ALTERNATIVE FINANCING TOOL</b> (Equity crowdfunding, Private investors & Investor clubs, Crowdlending, Invoice trading, others)	Angel Investors	
<b>SECTOR OF INVESTMENT</b>	Everything except Property and Financial	
<b>GROWTH STAGE IN WHICH IT</b> (Pre-Seed, Seed, Serie A, Serie B, etc...)	Pre-Seed, Seed, Série A	
<b>CONTACT INFORMATION</b>	<b>NAME OF THE CONTACT PERSON</b>	Miquel Sacristán
	<b>POSITION</b>	
	<b>EMAIL</b>	economistesban@coleconomistes.cat
	<b>PHONE</b>	934 161 604

B. - DESCRIPTION AND FEATURES OF THE TOOL

<b>DESCRIPTION</b> (Goals, methodology, team, ...)	<p>Prioritise the support and protection of the entrepreneurial Projects, guiding them from the presentation to investment forums. The Network offers services such as: validation of the business idea, competitive advantage of the value proposal, revision of the business plan and reformulation of the project to make it invertible, orientation in the valuation of the company and, where appropriate, the Assignment of tutors and mentors.</p> <p>Team: 1 (2016)</p>
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**MOST IMPORTANT FEATURES OF THE TOOL**

Average amount of investment: from 25,000 € to € 250,000 €  
 Investment capacity: 3,950,000 €  
 Geographical scope: Catalonia, Spain and the European Union  
 Forum: bimonthly.

**C. - FUNDING DATA OF THE TOOL**

<b>FUNDED PROJECTS SINCE ITS PCREATION</b> (number of Projects and total amount financed)	
<b>FINANCED PROJECTS IN:</b>	2016 - 5 Projects 2018
<b>AMOUNT FINANCED IN EUROS IN:</b>	2016 - 216.800€ 2018
<b>MAXIMUM AMOUNT FINANCED BY PROJECT</b>	2016 - 10.000€ 2018
<b>MINIMUM AMOUNT FINANCED BY PROJECT</b>	2016 - 600.000€ 2018

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# LINKS UP

European Regional Development Fund

A. - GENERAL INFORMATION

<b>NAME OF THE TOOL</b>	<b>CROWDCUBE</b> <a href="https://www.crowdcube.com/explore/es/home">https://www.crowdcube.com/explore/es/home</a>	
<b>TYPE OF ALTERNATIVE FINANCING TOOL</b> (Equity crowdfunding, Private investors & Investor clubs, Crowdlending, Invoice trading, others)	Collective investment financing	
<b>SECTOR OF INVESTMENT</b>	ICT, Biotech, Industrial, Social Impact, Cultural Industries, Others	
<b>GROWTH STAGE IN WHICH IT</b> (Pre-Seed, Seed, Serie A, Serie B, etc...)	Pre-Seed, Seed, Series A	
<b>CONTACT INFORMATION</b>	<b>NAME OF THE CONTACT PERSON</b>	Pepe Borrell
	<b>POSITION</b>	
	<b>EMAIL</b>	pepe@crowdcube.es
	<b>PHONE</b>	933 487 322

B. - DESCRIPTION AND FEATURES OF THE TOOL

<b>DESCRIPTION</b> (Goals, methodology, team, ...)	<p>Crowcube is the first platform for collective investment financing approved by a European regulatory body. Crowdcube Spain is the Spanish subsidiary of Crowdcube Ltd. It offers financing and international visibility to all companies financed through the platform.</p> <p>Team: 54</p>
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<b>MOST IMPORTANT FEATURES OF THE TOOL</b>	Geographical scope: Spain and United Kingdom Minimum investment amount: € 50 (2016)
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C. - FUNDING DATA OF THE TOOL

<b>FUNDED PROJECTS SINCE ITS PCREATION</b> (number of Projects and total amount financed)	
<b>FINANCED PROJECTS IN:</b>	2016 - 17 Projects 2018
<b>AMOUNT FINANCED IN EUROS IN:</b>	2016 - 4.100.000€ 2018
<b>MAXIMUM AMOUNT FINANCED BY PROJECT</b>	2016 - 2.000.000€ 2018
<b>MINIMUM AMOUNT FINANCED BY PROJECT</b>	2016 - 100.000 € 2018

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European Regional Development Fund

A. - GENERAL INFORMATION

<b>NAME OF THE TOOL</b>	<b>ECROWD!</b> <a href="https://www.ecrowdinvest.com/">https://www.ecrowdinvest.com/</a>	
<b>TYPE OF ALTERNATIVE FINANCING TOOL</b> (Equity crowdfunding, Private investors & Investor clubs, Crowdlending, Invoice trading, others)	Collective Loan Financing	
<b>SECTOR OF INVESTMENT</b>	All except Property and Financial	
<b>GROWTH STAGE IN WHICH IT</b> (Pre-Seed, Seed, Serie A, Serie B, etc...)	Seed, Series A	
<b>CONTACT INFORMATION</b>	<b>NAME OF THE CONTACT PERSON</b>	Jordi Solé
	<b>POSITION</b>	
	<b>EMAIL</b>	proyectos@ecrowdinvest.com
	<b>PHONE</b>	656 653 243

B. - DESCRIPTION AND FEATURES OF THE TOOL

<b>DESCRIPTION</b> (Goals, methodology, team, ...)	<p>It is a platform for collective debt financing aimed at lending to economically viable Projects that also generate a positive social impact on society or the environment. The sectors in which they focus are energy efficiency, telecommunications and renewable energy.</p> <p>Team: 5</p>
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<b>MOST IMPORTANT FEATURES OF THE TOOL</b>	<p>Minimum investment amount: € 50 Geographical scope: Spain</p>
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C. - FUNDING DATA OF THE TOOL

<b>FUNDED PROJECTS SINCE ITS PCREATION</b> (number of Projects and total amount financed)	
<b>FINANCED PROJECTS IN:</b>	2016 - 18 Projects 2018
<b>AMOUNT FINANCED IN EUROS IN:</b>	2016 - 1.019.700 € 2018
<b>MAXIMUM AMOUNT FINANCED BY PROJECT</b>	2016 - 2.000.000 € 2018
<b>MINIMUM AMOUNT FINANCED BY PROJECT</b>	2016 - 25.000 € 2018

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European Regional Development Fund

A. - GENERAL INFORMATION

<b>NAME OF THE TOOL</b>	<b>MERAKIU</b>	
<b>TYPE OF ALTERNATIVE FINANCING TOOL</b> (Equity crowdfunding, Private investors & Investor clubs, Crowdlending, Invoice trading, others)	Crowdfunding	
<b>SECTOR OF INVESTMENT</b>	Women, women's groups, foundations, charities, or organisations with an idea, cause, or project that benefits women and their communities	
<b>GROWTH STAGE IN WHICH IT</b> (Pre-Seed, Seed, Serie A, Serie B, etc...)	Pre-Seed Seed	
<b>CONTACT INFORMATION</b>	<b>NAME OF THE CONTACT PERSON</b>	Ana María Corredor Carolina Galán
	<b>POSITION</b>	Owners
	<b>EMAIL</b>	info@merakiu.com
	<b>PHONE</b>	

B. - DESCRIPTION AND FEATURES OF THE TOOL

<b>DESCRIPTION</b> (Goals, methodology, team, ...)	<p>MERAKIU is a platform that develops ideas, gives life to Projects and fosters the financial stability of women's businesses.</p> <p>Entrepreneurial Projects have an "All or Nothing" financing model, where the entrepreneur only receives the proceeds if she manages to reach or exceed 100% of her objective because without this, she would not have raised enough money to give viability to her ideas. In the event that the financing objective is not achieved, the contributions are not charged to the sponsors.</p> <p>Campaigns last 45 days. However, if the goal is not reached but improvements are made, a second round of 45 days can be undertaken. Similarly, if 100% funding is obtained, but it is believed that the project can be further enhanced, a second round of 45 days can be carried out.</p> <p>Publishing a project is free, and a management fee of 5% + VAT of the funds collected will only be charged if at least 100% of the funding is obtained, along with the costs of the payment platforms (1% - 6%).</p> <p>Individual rewards are an incentive offered to funders in exchange for their contribution. They must be related to the project, but they can also be creative options that excite and touch the hearts of the public. Some examples of rewards are: pre-sales, experiences, tangible objects, collaborations, etc.</p>
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<b>MOST IMPORTANT FEATURES OF THE TOOL</b>	<p>It focuses on women because of the greater difficulty they experience in accessing financing, and because of the worse conditions they obtain (interest rates are 15% higher).</p> <p>It covers Projects of any size, maturity and degree of innovation.</p> <p>Allows 2 rounds of funding under certain requirements.</p>
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### C. – FUNDING DATA OF THE TOOL

<b>FUNDED PROJECTS SINCE ITS PCREATION</b> (number of Projects and total amount financed)	In operation since 2016
<b>FINANCED PROJECTS IN:</b>	2017 2018
<b>AMOUNT FINANCED IN EUROS IN:</b>	2017 2018
<b>MAXIMUM AMOUNT FINANCED BY PROJECT</b>	2017 2018
<b>MINIMUM AMOUNT FINANCED BY PROJECT</b>	2017 2018

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European Regional Development Fund

A. - GENERAL INFORMATION

<b>NAME OF THE TOOL</b>	<b>MOLA</b>	
<b>TYPE OF ALTERNATIVE FINANCING TOOL</b> (Equity crowdfunding, Private investors & Investor clubs, Crowdlending, Invoice trading, others)	Private Investor	
<b>SECTOR OF INVESTMENT</b>	Technology and Internet Sectors	
<b>GROWTH STAGE IN WHICH IT</b> (Pre-Seed, Seed, Serie A, Serie B, etc...)	Pre-Seed Seed	
<b>CONTACT INFORMATION</b>	<b>NAME OF THE CONTACT PERSON</b>	Paco Gimena
	<b>POSITION</b>	CEO
	<b>EMAIL</b>	info@mola.com
	<b>PHONE</b>	971 439 926

B. - DESCRIPTION AND FEATURES OF THE TOOL

<b>DESCRIPTION</b> (Goals, methodology, team, ...)	<p>Mola is a Tech Venture Holding where ideas and/or Projects focused on Internet and technology are identified and supported with financing and know-how in order to turn them into viable business Projects.</p> <p>They make two types of investments:</p> <p>1. Venture Helper:</p> <p>The investment consists of the injection of financial funds, on the one hand, and the provision of support services, on the other hand, to minimize the common risks in most incipient start-ups in Seed-stages.</p> <p>Venture Capital:</p> <p>The investment consists of an injection of capital in exchange for minority shareholdings in more consolidated start-ups. In this type of investment, support is offered mainly in strategic management and in the provision of contacts.</p>
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<b>MOST IMPORTANT FEATURES OF THE TOOL</b>	<p>Advice on the management of the business, with the entrepreneur able to delegate out the financial and administrative aspects and instead focus on business activity.</p> <p>Provides an extensive network of key contacts to enable new rounds of funding and help in the search for new partners.</p> <p>Support in the initial and most complicated moments of the business's life cycle.</p>
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C. – FUNDING DATA OF THE TOOL

<b>FUNDED PROJECTS SINCE ITS PCREATION</b> (number of Projects and total amount financed)	<p>More than 6 million invested More than 60 Projects helped</p>
<b>FINANCED PROJECTS IN:</b>	<p>2017 2018</p>
<b>AMOUNT FINANCED IN EUROS IN:</b>	<p>2017 2018</p>
<b>MAXIMUM AMOUNT FINANCED BY PROJECT</b>	<p>2017 2018</p>
<b>MINIMUM AMOUNT FINANCED BY PROJECT</b>	<p>2017 2018</p>

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European Regional Development Fund

A. - GENERAL INFORMATION

<b>NAME OF THE TOOL</b>	<b>ESADE BAN</b> <a href="http://bit.ly/1Kmi4I2">http://bit.ly/1Kmi4I2</a>	
<b>TYPE OF ALTERNATIVE FINANCING TOOL</b> (Equity crowdfunding, Private investors & Investor clubs, Crowdlending, Invoice trading, others)	Angel Investor	
<b>SECTOR OF INVESTMENT</b>	Health industries, sustainable mobility industries and industries based on experience	
<b>GROWTH STAGE IN WHICH IT</b> (Pre-Seed, Seed, Serie A, Serie B, etc...)	Pre-Seed	
<b>CONTACT INFORMATION</b>	<b>NAME OF THE CONTACT PERSON</b>	Pau Barbará
	<b>POSITION</b>	
	<b>EMAIL</b>	esadealumni@esade.edu
	<b>PHONE</b>	935 530 217

B. - DESCRIPTION AND FEATURES OF THE TOOL

<b>DESCRIPTION</b> (Goals, methodology, team, ...)	<p>Focused on entrepreneurs with newly created, innovative and high growth potential companies. The network stands out for the co-investment among its investors through the syndication of operations and training through the ESADE Business Angels School.</p> <p>Team: 3</p>
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<b>MOST IMPORTANT FEATURES OF THE TOOL</b>	Average investment amount: from € 20,000 to € 50,000 Geographical scope: worldwide Forum: bi-monthly Investment capacity: from € 2,000,000 to € 4,000,000
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C. - FUNDING DATA OF THE TOOL

<b>FUNDED PROJECTS SINCE ITS PCREATION (number of Projects and total amount financed)</b>	
<b>FINANCED PROJECTS IN:</b>	2016 - 495 Projects 2018
<b>AMOUNT FINANCED IN EUROS IN:</b>	2016 - 4.050.663 € 2018
<b>MAXIMUM AMOUNT FINANCED BY PROJECT</b>	2016 - 1.000.000 € 2018
<b>MINIMUM AMOUNT FINANCED BY PROJECT</b>	2016 - 50.000 € 2018

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European Regional Development Fund

A. - GENERAL INFORMATION

<b>NAME OF THE TOOL</b>	<b>FINANZAREL, SL</b> <a href="https://www.finanzarel.com/">https://www.finanzarel.com/</a>	
<b>TYPE OF ALTERNATIVE FINANCING TOOL</b> (Equity crowdfunding, Private investors & Investor clubs, Crowdlending, Invoice trading, others)	Guaranteed invoice financing	
<b>SECTOR OF INVESTMENT</b>	All except property of financial	
<b>GROWTH STAGE IN WHICH IT</b> (Pre-Seed, Seed, Serie A, Serie B, etc...)	Seed, Series A	
<b>CONTACT INFORMATION</b>	<b>NAME OF THE CONTACT PERSON</b>	Diana Sánchez
	<b>POSITION</b>	
	<b>EMAIL</b>	contacto@finanzarel.com
	<b>PHONE</b>	931 763 512

B. - DESCRIPTION AND FEATURES OF THE TOOL

<b>DESCRIPTION</b> (Goals, methodology, team, ...)	A new way to finance for any SME, with relevant clients, in only 48 hours. Auction mechanism to offer the best financing without fixed costs or hidden commissions. Team: 7
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<b>MOST IMPORTANT FEATURES OF THE TOOL</b>	Average amount of the operation: € 2,500 to € 1,000,000 Fund volume: € 40,000,000 Geographical scope: Spain and European Union
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C. – FUNDING DATA OF THE TOOL

<b>FUNDED PROJECTS SINCE ITS PCREATION</b> (number of Projects and total amount financed)	
<b>FINANCED PROJECTS IN:</b>	2016 – 1.327 Projects 2018
<b>AMOUNT FINANCED IN EUROS IN:</b>	2016 – 8.100.000€ 2018
<b>MAXIMUM AMOUNT FINANCED BY PROJECT</b>	2017 2018
<b>MINIMUM AMOUNT FINANCED BY PROJECT</b>	2016 – 2.000 € 2018

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European Regional Development Fund

A. - GENERAL INFORMATION

<b>NAME OF THE TOOL</b>	<b>HEALTH EQUITY, SCR, SA</b> <a href="https://healthequity.es/">https://healthequity.es/</a>	
<b>TYPE OF ALTERNATIVE FINANCING TOOL</b> (Equity crowdfunding, Private investors & Investor clubs, Crowdlending, Invoice trading, others)	Venture capital and similar industries	
<b>SECTOR OF INVESTMENT</b>	Health industries	
<b>GROWTH STAGE IN WHICH IT</b> (Pre-Seed, Seed, Serie A, Serie B, etc...)	Pre-Seed, Seed	
<b>CONTACT INFORMATION</b>	<b>NAME OF THE CONTACT PERSON</b>	Lluís G. Pareras i Albert Ferrer
	<b>POSITION</b>	
	<b>EMAIL</b>	lluis.pareras@healthequity.es   aferrer@healthequity.es
	<b>PHONE</b>	935 678 835

B. - DESCRIPTION AND FEATURES OF THE TOOL

<b>DESCRIPTION</b> (Goals, methodology, team, ...)	Venture Capital Fund promoted by the Medical Association of Barcelona and the Riva y García Financial Group, specialising in Projects in the initial phase of the health sector: biotechnology, medical devices and health services.  Team 3
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<b>MOST IMPORTANT FEATURES OF THE TOOL</b>	Average investment amount: € 500,000 to € 1,000,000 Geographical scope: Catalonia and Spain Fund volume: € 10,500,000
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C. - FUNDING DATA OF THE TOOL

<b>FUNDED PROJECTS SINCE ITS PCREATION</b> (number of Projects and total amount financed)	
<b>FINANCED PROJECTS IN:</b>	2016 - 4 Projects 2018
<b>AMOUNT FINANCED IN EUROS IN:</b>	2017 2018
<b>MAXIMUM AMOUNT FINANCED BY PROJECT</b>	2017 2018
<b>MINIMUM AMOUNT FINANCED BY PROJECT</b>	2017 2018

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A. - GENERAL INFORMATION

<b>NAME OF THE TOOL</b>	<b>REDE DE INVESTIDORES PRIVADOS E FAMILY OFFICES IESE BUSINESS SCHOOL</b> <a href="https://www.iese.edu/es/emprendedores/business-angels/">https://www.iese.edu/es/emprendedores/business-angels/</a>	
<b>TYPE OF ALTERNATIVE FINANCING TOOL</b> (Equity crowdfunding, Private investors & Investor clubs, Crowdlending, Invoice trading, others)	Angel Investor	
<b>SECTOR OF INVESTMENT</b>	All except property and financial	
<b>GROWTH STAGE IN WHICH IT</b> (Pre-Seed, Seed, Serie A, Serie B, etc...)	Seed, Series A	
<b>CONTACT INFORMATION</b>	<b>NAME OF THE CONTACT PERSON</b>	Amparo de San José
	<b>POSITION</b>	
	<b>EMAIL</b>	businessangels@iese.edu
	<b>PHONE</b>	932 534 200

B. - DESCRIPTION AND FEATURES OF THE TOOL

<b>DESCRIPTION</b> (Goals, methodology, team, ...)	<p>This Network of Private Investors and Family Offices acts as a link between more than 140 entrepreneurs and investors, exploring and utilising their synergies to contribute to the creation of new companies. Since 2003, the network has brought together investors and entrepreneurs from all over Spain thanks to investment forums held simultaneously in Madrid and Barcelona for video conferencing.</p> <p>Team: 2</p>
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<b>MOST IMPORTANT FEATURES OF THE TOOL</b>	Geographical scope: worldwide Forum: monthly Average investment amount: € 10,000 to € 500,000
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C. - FUNDING DATA OF THE TOOL

<b>FUNDED PROJECTS SINCE ITS PCREATION</b> (number of Projects and total amount financed)	
<b>FINANCED PROJECTS IN:</b>	2016 - 29 Projects 2018
<b>AMOUNT FINANCED IN EUROS IN:</b>	2016 - 4.100.000€ 2018
<b>MAXIMUM AMOUNT FINANCED BY PROJECT</b>	2016 - 600.000€ 2018
<b>MINIMUM AMOUNT FINANCED BY PROJECT</b>	2016 - 10.000€ 2018

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A. – GENERAL INFORMATION

<b>NAME OF THE TOOL</b>	<b>INNOVA31, SCR, SA</b> innova31.com	
<b>TYPE OF ALTERNATIVE FINANCING TOOL</b> (Equity crowdfunding, Private investors & Investor clubs, Crowdlending, Invoice trading, others)	Venture capital and similar industries	
<b>SECTOR OF INVESTMENT</b>	Healthcare and other industries based on experience	
<b>GROWTH STAGE IN WHICH IT</b> (Pre-Seed, Seed, Serie A, Serie B, etc...)	Seed	
<b>CONTACT INFORMATION</b>	<b>NAME OF THE CONTACT PERSON</b>	Ramon Morera i Asiain
	<b>POSITION</b>	
	<b>EMAIL</b>	innova.31@upc.edu
	<b>PHONE</b>	699 974 698

B. – DESCRIPTION AND FEATURES OF THE TOOL

<b>DESCRIPTION</b> (Goals, methodology, team, ...)	<p>They are looking for investments with innovative technology, validated, and patentable, professional and committed teams, with a strategy of defined marketing and divestment in the medium term.</p> <p>Team: 2</p>
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<b>MOST IMPORTANT FEATURES OF THE TOOL</b>	Average investment amount: € 50,000 to € 300,000 Geographical scope: Catalonia, Spain and European Union Fund volume: € 3,000,000
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C. - FUNDING DATA OF THE TOOL

<b>FUNDED PROJECTS SINCE ITS PCREATION</b> (number of Projects and total amount financed)	
<b>FINANCED PROJECTS IN:</b>	2017 2018
<b>AMOUNT FINANCED IN EUROS IN:</b>	2017 2018
<b>MAXIMUM AMOUNT FINANCED BY PROJECT</b>	2017 2018
<b>MINIMUM AMOUNT FINANCED BY PROJECT</b>	2017 2018

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A. - GENERAL INFORMATION

<b>NAME OF THE TOOL</b>	<b>NOVICAP FINANCE, SL</b> <a href="https://novicap.com/">https://novicap.com/</a>	
<b>TYPE OF ALTERNATIVE FINANCING TOOL</b> (Equity crowdfunding, Private investors & Investor clubs, Crowdlending, Invoice trading, others)	Guaranteed financing of invoices	
<b>SECTOR OF INVESTMENT</b>	All	
<b>GROWTH STAGE IN WHICH IT</b> (Pre-Seed, Seed, Serie A, Serie B, etc...)	Series A	
<b>CONTACT INFORMATION</b>	<b>NAME OF THE CONTACT PERSON</b>	Marc Antoni Macià
	<b>POSITION</b>	
	<b>EMAIL</b>	marc@novicap.com
	<b>PHONE</b>	620 843 959

B. - DESCRIPTION AND FEATURES OF THE TOOL

<b>DESCRIPTION</b> (Goals, methodology, team, ...)	<p>They are a means of financing working capital for recent or growing SMEs. They finance companies that have clients with annual revenues of more than €10m (including public administration). Flexible and very fast financing (48 hours).</p> <p>Team: 25 (2016)</p>
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**MOST IMPORTANT FEATURES OF THE TOOL**

Geographical scope: European Union  
Average operation amount: € 2,000

## C. - FUNDING DATA OF THE TOOL

<b>FUNDED PROJECTS SINCE ITS PCREATION</b> (number of Projects and total amount financed)	
<b>FINANCED PROJECTS IN:</b>	2017 2018
<b>AMOUNT FINANCED IN EUROS IN:</b>	2016 - 14.000.000€ 2018
<b>MAXIMUM AMOUNT FINANCED BY PROJECT</b>	2017 2018
<b>MINIMUM AMOUNT FINANCED BY PROJECT</b>	2017 2018

# Interreg



EUROPEAN UNION

# Sudoe

# LINKS UP

European Regional Development Fund

A. - GENERAL INFORMATION

<b>NAME OF THE TOOL</b>	<b>COMUNITAT B-FUNDERS DE SHIP2B</b> <a href="https://www.ship2b.org/ca/">https://www.ship2b.org/ca/</a>	
<b>TYPE OF ALTERNATIVE FINANCING TOOL</b> (Equity crowdfunding, Private investors & Investor clubs, Crowdlending, Invoice trading, others)	Angel Investors	
<b>SECTOR OF INVESTMENT</b>	All, as long as it has both a social and economic impact	
<b>GROWTH STAGE IN WHICH IT</b> (Pre-Seed, Seed, Serie A, Serie B, etc...)	Pre-Seed, Seed, Series A	
<b>CONTACT INFORMATION</b>	<b>NAME OF THE CONTACT PERSON</b>	Glòria Garcia
	<b>POSITION</b>	
	<b>EMAIL</b>	corporate@ship2b.org
	<b>PHONE</b>	935 342 122

B. - DESCRIPTION AND FEATURES OF THE TOOL

<b>DESCRIPTION</b> (Goals, methodology, team, ...)	<p>B-Funders of Ship2B began in 2014 as the first impact investment network in Catalonia and Spain. Impact investment is an investment strategy that deliberately seeks a measurable financial return and social impact. It offers its members a space for learning, networking and investment in companies with a social impact.</p> <p>Team: 12</p>
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**MOST IMPORTANT FEATURES OF THE TOOL**

Average investment amount: € 100,000  
 Geographical scope: Catalonia and Spain  
 Investment capacity: € 500,000 to € 1,000,000

**C. - FUNDING DATA OF THE TOOL**

<b>FUNDED PROJECTS SINCE ITS PCREATION</b> (number of Projects and total amount financed)	
<b>FINANCED PROJECTS IN:</b>	2016 - 7 Projects 2018
<b>AMOUNT FINANCED IN EUROS IN:</b>	2016 - 1.250.000 € 2018
<b>MAXIMUM AMOUNT FINANCED BY PROJECT</b>	2016 - 500.000 € 2018
<b>MINIMUM AMOUNT FINANCED BY PROJECT</b>	2016 - 50.000 € 2018

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# LINKS UP

European Regional Development Fund

A. - GENERAL INFORMATION

<b>NAME OF THE TOOL</b>	<b>VERKAMI</b> <a href="https://www.verkami.com/">https://www.verkami.com/</a>	
<b>TYPE OF ALTERNATIVE FINANCING TOOL</b> (Equity crowdfunding, Private investors & Investor clubs, Crowdlending, Invoice trading, others)	Collective financing of donations or rewards	
<b>SECTOR OF INVESTMENT</b>	Industries based on experience, related to design and healthcare	
<b>GROWTH STAGE IN WHICH IT</b> (Pre-Seed, Seed, Serie A, Serie B, etc...)	Pre-Seed, Seed, Series A	
<b>CONTACT INFORMATION</b>	<b>NAME OF THE CONTACT PERSON</b>	Jonàs Sala
	<b>POSITION</b>	
	<b>EMAIL</b>	info@verkami.com
	<b>PHONE</b>	931 696 555

B. - DESCRIPTION AND FEATURES OF THE TOOL

<b>DESCRIPTION</b> (Goals, methodology, team, ...)	<p>They are an alternative to traditional financing models for artists, creators, designers, collectives, etc., based on complicity with the public. They are a very powerful and multi-language tool in continuous evolution and personalized advice. The Projects in Verkami have a success rate of more than 70%, unique among the large micromachine platforms.</p> <p>Team: 6</p>
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**MOST IMPORTANT FEATURES OF THE TOOL**

Geographical scope: worldwide

## C. - FUNDING DATA OF THE TOOL

<b>FUNDED PROJECTS SINCE ITS PCREATION</b> (number of Projects and total amount financed)	
<b>FINANCED PROJECTS IN:</b>	2016 - 1.111 Projects 2018
<b>AMOUNT FINANCED IN EUROS IN:</b>	2016 - 5.440.000 € 2018
<b>MAXIMUM AMOUNT FINANCED BY PROJECT</b>	2016 - 4.000.000 € 2018
<b>MINIMUM AMOUNT FINANCED BY PROJECT</b>	2016 - 800 € 2018

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LINKS UP

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A. - GENERAL INFORMATION

<b>NAME OF THE TOOL</b>	<b>YSIOS CAPITAL PARTNERS, SGEIC, SA</b> <a href="http://www.ysioscapital.com/">http://www.ysioscapital.com/</a>	
<b>TYPE OF ALTERNATIVE FINANCING TOOL</b> (Equity crowdfunding, Private investors & Investor clubs, Crowdlending, Invoice trading, others)	Venture capital and similar industries	
<b>SECTOR OF INVESTMENT</b>	Healthcare	
<b>GROWTH STAGE IN WHICH IT</b> (Pre-Seed, Seed, Serie A, Serie B, etc...)	Pre-Seed, Seed	
<b>CONTACT INFORMATION</b>	<b>NAME OF THE CONTACT PERSON</b>	Miriam Cortés
	<b>POSITION</b>	
	<b>EMAIL</b>	<a href="mailto:mcortes@ysioscapital.com">mcortes@ysioscapital.com</a>
	<b>PHONE</b>	935 173 545

B. - DESCRIPTION AND FEATURES OF THE TOOL

<b>DESCRIPTION</b> (Goals, methodology, team, ...)	<p>Specialised investment team, made up of partners and managers from scientific fields and/or experienced in the biotech/pharmaceutical sector and with a financial/transactional background. Currently in the process of fundraising its second fund, Ysios BioFund II Invierte, with a target final volume of €100m and open to new investors until September 2015.</p> <p>Team: 13 (2016)</p>
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<b>MOST IMPORTANT FEATURES OF THE TOOL</b>	Geographical scope: Catalonia, Spain, European Union and United States Average amount of the investment: € 4,100,000 Fund volume: € 118,000,000
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C. - FUNDING DATA OF THE TOOL

<b>FUNDED PROJECTS SINCE ITS PCREATION (number of Projects and total amount financed)</b>	
<b>FINANCED PROJECTS IN:</b>	2016 - 8 Projects 2018
<b>AMOUNT FINANCED IN EUROS IN:</b>	2017 2018
<b>MAXIMUM AMOUNT FINANCED BY PROJECT</b>	2016 - 9.000.000€ 2018
<b>MINIMUM AMOUNT FINANCED BY PROJECT</b>	2016 - 6.000.000€ 2018

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